



Performance Manager

Description

vAuto, Inc. is an industry leading innovator and provider of automotive software solutions. Since the company was founded in 2005, vAuto has launched several first-in-industry innovations, including its current suite of solutions that deliver a better way to price, appraise and stock pre-owned vehicles.

Responsibilities

- Build and develop strong working relationships with customers
- Demonstrate "ownership" of account by responding to client requests
- Monitor and analyze account performance on our website solution
- Work with key management to design and implement action plans for improving account performance
- Construct and communicate summary reports with appropriate documentation

Requirements

Exceptional customer service skills with the ability to develop sound relationships with multiple clients

Skills and requirements:

- Retail automotive experience
- Computer literacy including Excel, Word and Outlook
- Outstanding relationship management capabilities
- Strong communication and interpersonal skills
- Effectively present information and respond to questions from management and customers
- Highly motivated self-starter capable of working in a team environment

Benefits:

vAuto is an equal opportunity employer. We offer a competitive compensation and benefits package reflecting our commitment to attracting and retaining quality employees.

- Sales and bonus commensurate with experience
- Full benefits
- Opportunity for travel and career advancement